



Professional Services Organizations

For project-intensive and consulting-centric organizations with the drive to set the industry benchmark. Achieve your ambitions in the least amount of time, at the lowest cost and without the typical disruptive side-effects of change with a Unit4 solution.

You make the rules

Managing a successful Professional Services firm requires an eye for detail. Be confident that your project, people and financial information are reliable, and that all processes are running smoothly. Periods of business change can challenge reliability and confidence... but not with Unit4 Business World On! Firms rely on Unit4 to help them realize their ambitions, no matter what challenges they face on their path:

- **Business transformation and growth** – Execute mergers, consolidations and acquisitions smoothly without reliance on programming or external IT.
- **Operational efficiency** – Achieve more with the same resources by standardizing, automating and optimizing processes and reducing manual steps. Improve margins, cash flow and profitability.
- **Customer experiences** – The war for talent is on. Attract and retain top talent to deliver services at or above the expectations of your clients. Then you can outperform the competition.

Business change becomes business as usual

From our partnership with Professional Services Organizations around the world, we understand the interconnected challenges posed by an ever-shifting set of requirements. Free yourself from the restraints that are holding your business back. A Unit4 solution is right for you, when your ambition is to:

- **Win more business**
- **Execute profitable projects**
- **Optimize resource utilization**
- **Attract and retain the best talents**
- **Rely on accurate data**
- **Bill with precision**
- **Take action on accurate and reliable data and insight**
- **Adapt your business to change**

Designed for your people

Empower your people to fulfil their purpose with passion, with comprehensive tools specifically designed for their role:

CFOs

- **Maintain financial control** – Manage project and services execution for increased margins and profitability.
- **Streamline accounting processes** – Generate proactive, predictive budgets based on what-if scenarios.
- **Bill with precision** – Streamline AP/AR processes through integrated workflows and process automation for an optimized cash flow.
- **Be a strategic business partner** – Use business-wide visibility to advise colleagues how to stop profits falling between operational cracks.

CEOs and COOs

- **Drive business transformation** – Execute mergers and acquisitions smoothly without the need for system reprogramming.
- **Enable operation efficiency** – Achieve more with the same resources by optimizing and automating processes and reducing manual steps.
- **Restructure rapidly** – Instantly view, create or modify organizational structures faster than any other system on the market.
- **Improve user adoption** – Provide your people with an inherently flexible architecture and user-friendly interface.

Project Managers

- **Execute profitable projects** – Use real-time project visibility and planning tools to deliver on time, in scope, within budget.
- **Forecast effectively** – Proactively plan using real-time data to identify future capacity constraints.
- **Optimize resource utilization** – Set the perfect project teams; assign the right people with the right skills on the right projects.
- **Collaborate to motivate** – Discuss key challenges with your team through online chat and task sharing capabilities.

HR Directors

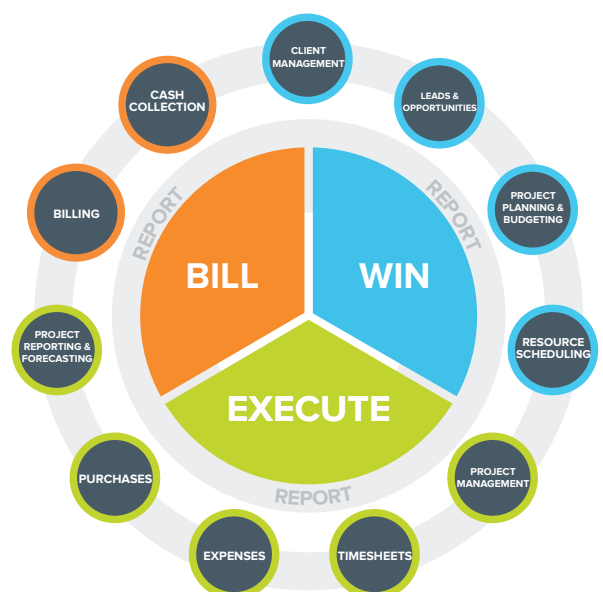
- **Attract and retain the best talent** – Plan and match skill levels to project pipeline and requirements to recruit and on-board the right people.
- **Operate on a strategic level** – Use an integrated perspective from HR, finance and projects to extend influence beyond Human resources functions.
- **Respond with agility** – Make changes to model and execute new organizational structures, processes and reporting without coding.
- **Nurture and develop employees** – Ensure comprehensive support for all aspects of your hire-to-retain cycle and payroll processes.

End-to-end support of your business processes

How you do it is how we do it. With Unit4 you can manage every stage of the project lifecycle.

Specifically relevant to the requirements of professional services organizations, Unit4 supports the end-to-end business processes for:

- **Budget to Control**
- **Record to Report**
- **Project Lifecycle Management**
- **Procure to Pay**
- **Order to Cash**
- **Reporting**
- **Hire to Retire**
- **Payroll**



Achieve your organization's potential

Make the right strategic decisions and empower people at every layer of your organization. Business World On! can help you deliver services that exceed client expectations, and outperform your peers, by enabling:

- **Collaboration** – Multiply your capabilities with teamwork. Replace inefficient, disparate systems, to provide access to organization-wide information by project, cost center, division, and company.
- **Efficiency and Accuracy** – Liberate time for higher-value tasks by automating business functions. Eliminate manual processes and data errors associated with ad-hoc, siloed spreadsheets.
- **Connectivity** – Take your business everywhere. Provide your people with instant access to relevant, accurate information across devices.
- **Flexibility** – Make software work the way you work. Control process management, languages, currencies, and multiple business units without any hard coding.
- **Business Capabilities** – Speed your processes. Use comprehensive pre-built reporting capabilities to gain and share insights whenever you need.

The People Platform: A unique architecture delivering agility

The secret to Unit4's ability to accommodate business agility lies in the software's elastic foundation, one of the four layers of the People Platform. It allows users to be connected and engaged, without the typical workplace digital downgrade of legacy ERP systems. It provides a self-driving experience where people are empowered to change the system anytime, without coding. With this approach, Business World On! evolves with changing business needs long after the initial installation, at the lowest possible cost and without depending on expensive, constrained IT resources.



Personal Experience Business Capabilities
Smart Context Elastic Foundation

Working smarter

The Unit4 People Platform offers a whole new level of capabilities designed around the unique needs of Professional Services organizations, with the latest advances in social, mobile, predictive analytics, cloud and big data tools embedded in its structure. Your organization can benefit by:

- **Empowering People** – Intuitive access to relevant, complete information that makes for superior productivity and adoption at the same level of 'anywhere connectivity' we all now expect.
- **Embracing Business** – Integrated, out-of-the-box business capabilities to support the end-to-end project lifecycle.
- **Embedding Digital** – Simplified business processes with predictive analytics and actionable insights.
- **Enabling Change** – Extend-and-Relate™ capabilities that build resilience so you can react and adapt quickly.

Multiple interfaces enable easy integration with in-house and specific best-in-class solutions.

Cloud at your Speed

Business World On! is built on the latest technology to keep up with the Internet of Things and integrate efficiently with technologies being used throughout your organization. We are proud to be leading the pack with the trend towards the cloud, providing the data security and flexibility that Professional Services Organizations need to move into the cloud, at the speed that makes sense to them.

Proven track record

Unit4 serves thousands of clients across a variety of professional services sectors. Our customers are project-intensive and consulting-centric organizations with a strong drive to outperform, and to embrace change as a means to achieve their goals. These organizations recognize Unit4 as the leader in Enterprise Resource Planning software.

What our Customers Say

“ We exist in a dynamic and fast changing project-based environment and from the wide range of products we looked at, Unit4’s solution was the only one which could deliver comprehensive project accounting and management information to the standards we require. Unit4’s project focus and their experience of implementing systems in similar environments were major factors in our decision.”

WSP

“ We chose Unit4 because it is focused on people-centric businesses, where project accounting is the top priority. Perhaps most importantly, the architecture and workflow simplifies functionality extensions for users. Only Unit4 combines robust and comprehensive features with a modern underlying technology and the ability to extend its capabilities with ease.”

The Judge Group

“ Business as usual is the top priority for any company operating with multiple moving parts and a changing organizational structure...The {Siemens} merger was done surprisingly fast and smoothly...For us it’s not a surprise that Unit4 can do this - we’ve successfully handled more than 20 other merged companies.”

Bravida

About Unit4

Unit4 is a leading provider of enterprise applications empowering people in service organizations. With annual revenue north of 500M Euro and more than 4000 employees world-wide, Unit4 delivers ERP, industry-focused and best-in-class applications. Thousands of organizations from sectors including professional services, education, public services, not-for-profit, real estate, wholesale, and financial services benefit from Unit4 solutions. Unit4 is in business for people.

unit4.com

Unit4 N.V.

Papendorpseweg 100
3528 BJ Utrecht,
Postbus 5005
3502 JA Utrecht,
The Netherlands
T +31 (0)188 247 17 77
E info.group@unit4.com

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